

## **Questions & Answers and Issues – for IFB 6100024278**

The following questions and issues were raised in previous bid action for the Construction / Heavy-Duty type Power Equipment contract.

Be advised that the answers and explanations given are still applicable for this current bid action.

**QUESTION #1:** “Should I complete the contractor data sheet and send with the bid? It does not show as a requirement on the invitation to bid but does show on Specs, Part 1.”

**ANSWER #1:** Yes

**QUESTION #2:** “Under the State of Manufacturer Chart, is it necessary to list each model number of the items I am submitting for the various IFB's or can I simply type in that section "All Submitted Items" as a statement to cover everything?”

**ANSWER #2:** If you just show the name of the manufacturer (i.e. Wright) and the state of manufacture (i.e. Kansas) that would be fine.....you do not need to list every model.

**QUESTION #3:** “Specifications – Part 1, Item # 14 --- Would you consider 6 months from the bid opening date rather than the start on the contract? 8 ½ months is a long time to hold a price and still give the best discounts.”

**ANSWER #3:** No

**QUESTION #4:** “On the Bid Item spreadsheets for Tab #2 “Powered Base Units” there is no column to show the Discount % From MSRP for Options & Accessories. In some cases with different manufactures the discount on Options & Accessories are different than that of the Base Machines. How do we show the “percentage of discount for the Options & Accessories”?”

**ANSWER #4:** If this applies to your bid, for base units, bidders may provide separate discount rate for “option” items. Please add this detail in a separate column on the Bid Item Spreadsheet.

**ISSUE #1:** Regarding multiple discount rates for attachment and implements.

If this applies to your bid, please add this detail in separate column on the Bid Item Spreadsheet.

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For example:

<b>Bidder's Name</b>	<b>OEM's Name</b>	<b>Discount Rate From List Pricing</b>	<b>Current Price List Title &amp; Date</b>	<b>Items Covered</b>
ABC Company	Bobcat	10%	Bobcat SLP Pages July 7, 2009	<b>Skid Steer Loader</b>
ABC Company	Bobcat	15%	Bobcat SLP Pages July 7, 2009	<b>Excavator</b>

**ISSUE #2:** Hand Held Equipment –

As to hand held equipment, this type of item does not fall under the targeted contract.

**ISSUE #3:** Equipment trailers are covered under the Construction / Heavy Duty type Power Equipment contract, IFB #6100024278.